

Cost of Ownership

Looking for an AED? Don't be surprised by hidden costs.

When searching for an AED to purchase, a potential buyer can be lured in by a low device cost. But it's important to look at the full cost of the readiness of the device over its life. From implementation costs that include accessories for your AEDs such as carry cases, to on-going costs like replacement electrodes or batteries, consider the following when evaluating an AED for purchase.

Device	Device Cost	Shipkit Cost (includes Carry Case, Extra Set of Electrodes and Rescue Kit)	Total Initial Cost	Replacement Electrodes/Batteries Over 8 Years	Total Cost From Initial Purchase Through 8 Years
Defibtech Lifeline™	\$1,245	\$38	\$1,283	\$377	\$1,660
Physio-Control® LIFEPAK EXPRESS® AED	\$1,295	\$150	\$1,445	\$321	\$1,766
Philips® OnSite	\$1,119	\$182	\$1,301	\$519	\$1,820
Heartsine® Samaritan®	\$1,255	\$155	\$1,410	\$620	\$2,030
Physio-Control® LIFEPAK CR® Plus AED	\$1,795	\$0	\$1,795	\$321	\$2,116
Cardiac Science™ Powerheart® G3 Plus	\$1,595	\$0	\$1,595	\$589	\$2,184
ZOLL® AED Plus®	\$1,699	\$169	\$1,868	\$409	\$2,277

Pricing from www.aedsuperstore.com; May 9, 2012.

LIFEPAK AEDs require a prescription in the U.S. Please consult your physician. AED users should be trained in CPR and use of the AED.

For more information on LIFEPAK AEDs and the Heart Safe Solution AED Management Program, go to www.physio-control.com or call 800.442.1142.



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